

# 小型衛星ビジネスの成長とGSaaSの現状

2021/05/11

Infostellar 倉原直美





## Market

### SATCOM mega-constellations, 400/year

SpaceX (Starlink), Amazon (Kyper), OneWeb, AST&S, etc.

**5-10 companies**

### Constellations, 350/year

Planet, Spire, Blacksky, Iceye, iQPS, Synspective, etc.

**10 - 20 companies**

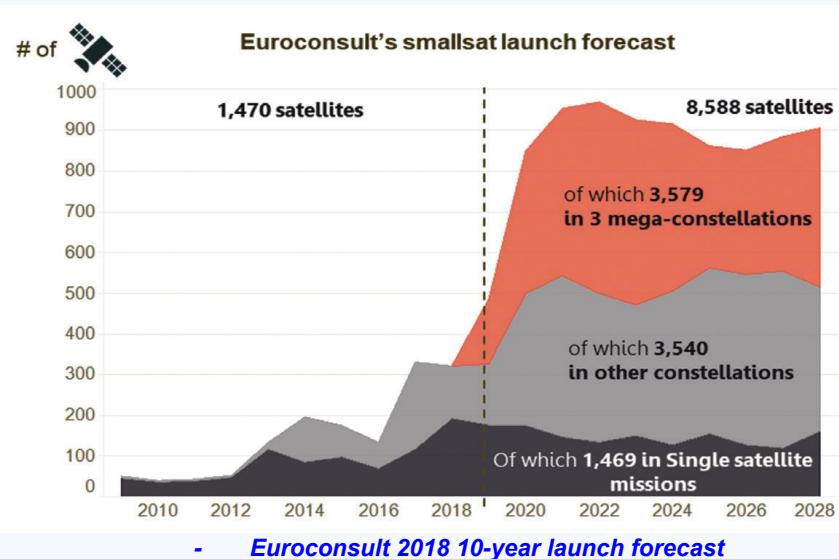
Remote Sensing and IoT/M2M

### Single satellite, 150/year

Space Agencies (NASA, ESA, JAXA, ISRO, etc.) and Government agencies  
Academic or early phase space companies (future constellation players)

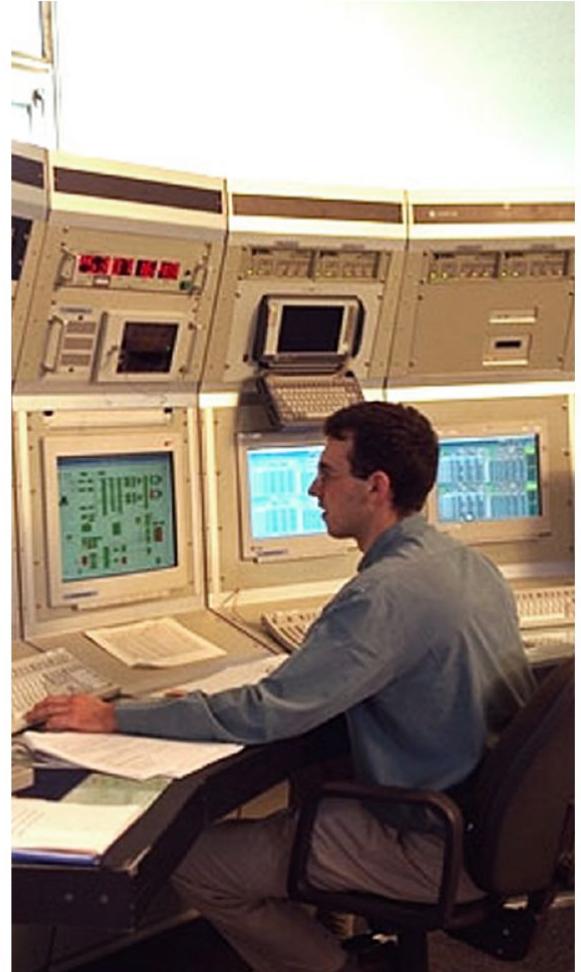
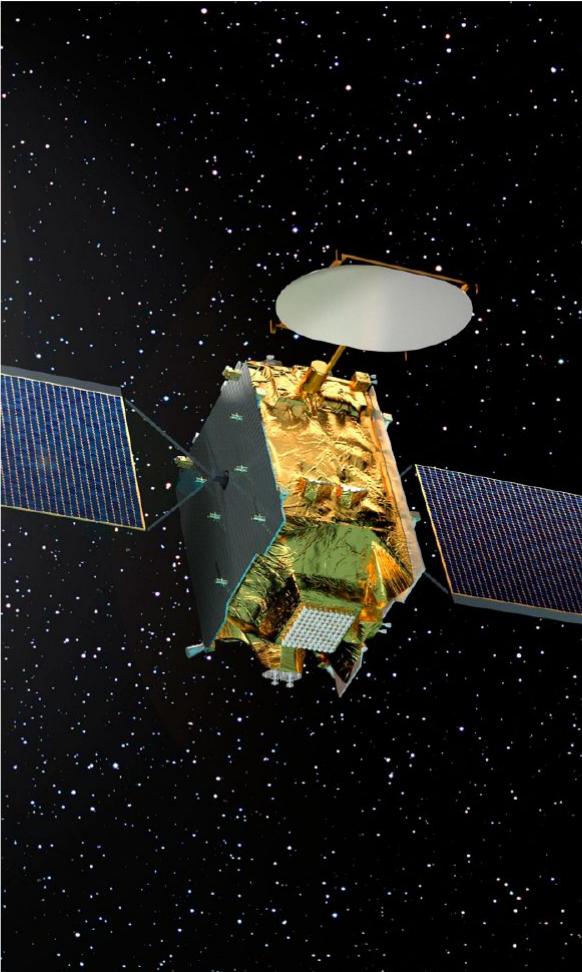
**About 100 organizations**

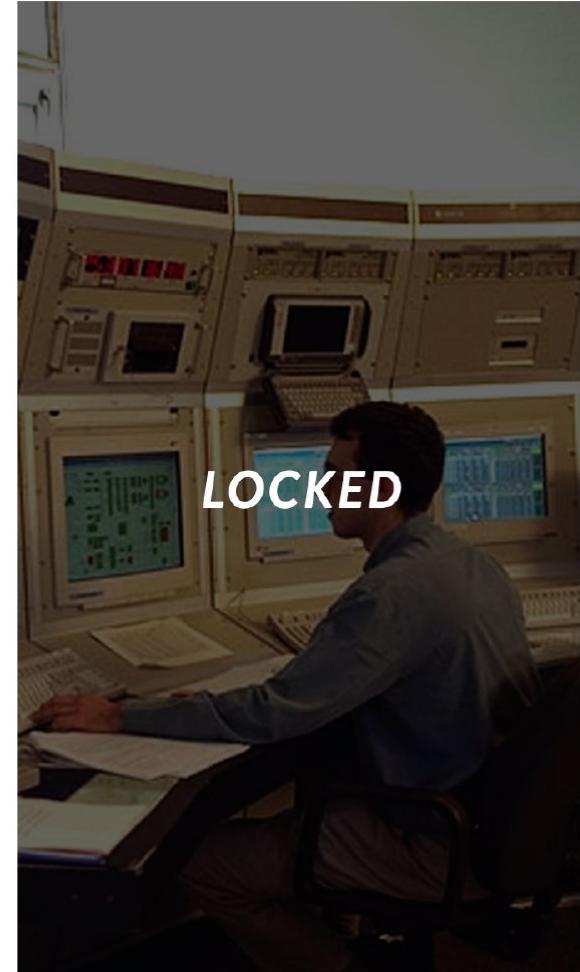
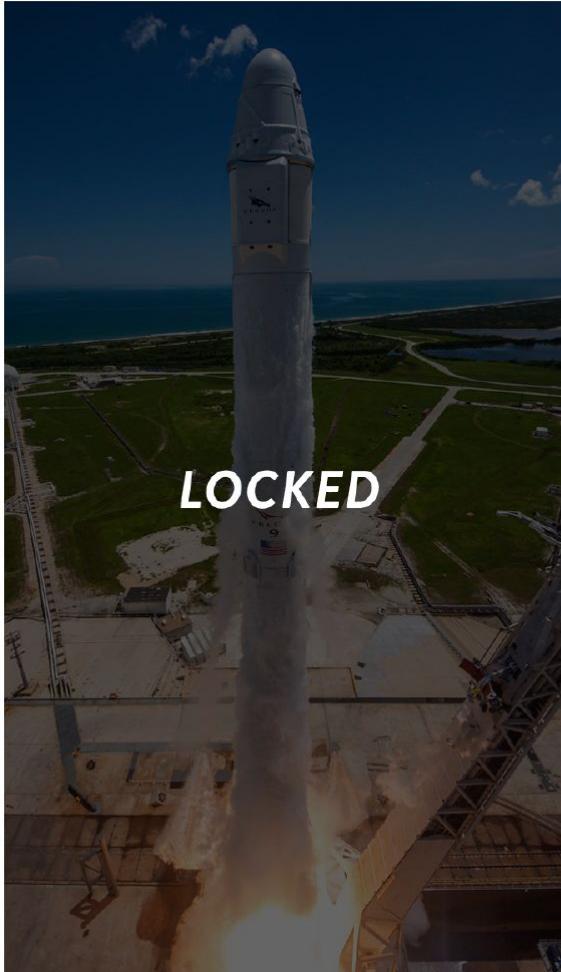
Remote Sensing, Science, Technology Demonstration, etc.

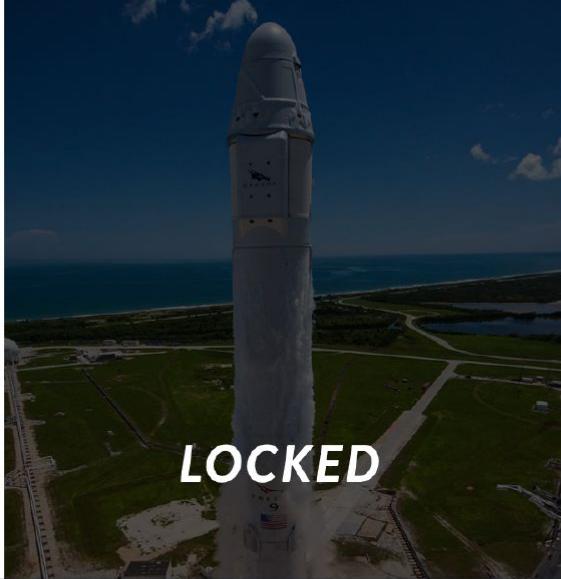


" Euroconsult anticipates almost a quintupling in satellite demand between 2020 and 2029 with an average of 1,250 satellites to be launched on a yearly basis. In comparison to the 260 yearly satellites launched in the previous decade, this skyrocketing number cements the structural changes occurring in the market and the industry, not only in the number of satellites but also in terms of satellite missions and operators, both governmental and commercial."

- *Euroconsult 2020 update to launch report*







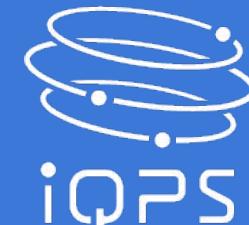
 Synspective

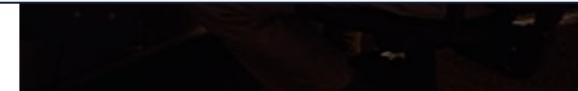
 WARPSPACE

AXELSPACE

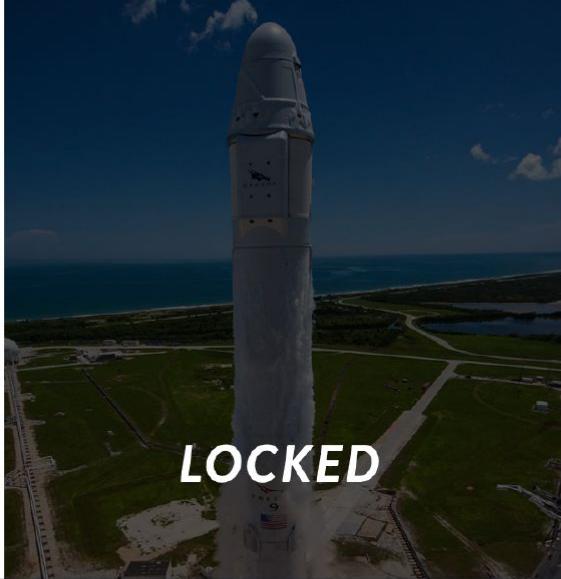
 Astroscale



 iQPS



UMITRON



 Synspective

 WARPSPACE

AXELSPACE

 Astroscale

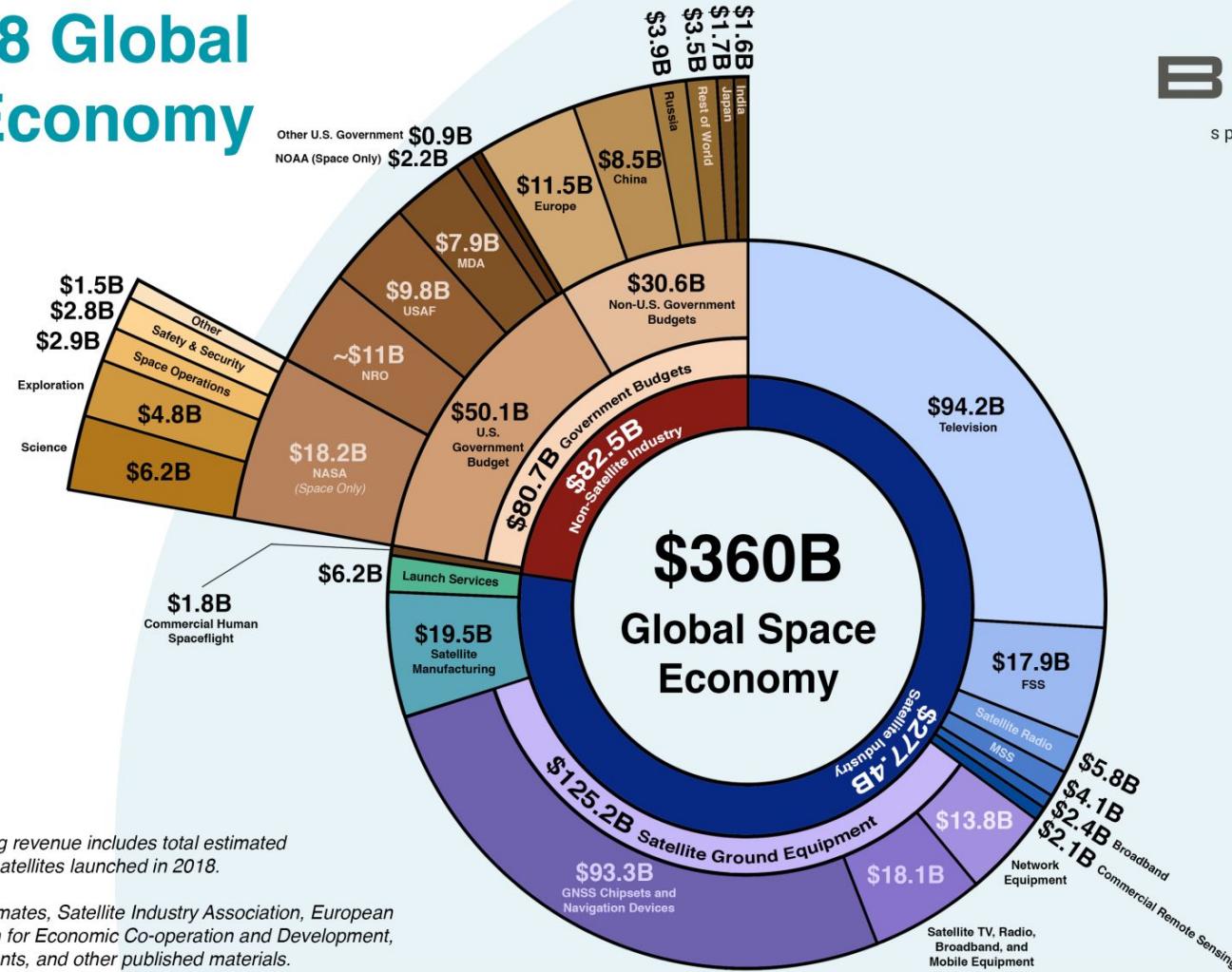


 iQPS



UMITRON

# The 2018 Global Space Economy





# How to make MONEY?

# GSaaS

Ground Station as a Service  
Ground Segment as a Service





Info**stellar**

A black and white photograph of three people standing in front of a large Ferris wheel and a city skyline. The person on the left is a young man wearing glasses and a dark suit. The person in the center is a woman with short hair, wearing a light-colored sweater and a necklace. The person on the right is an older man wearing glasses and a dark suit. They are all standing with their arms crossed. A green banner at the bottom left contains the text.

**Founded January 2016**



## About Us

インフォステラは  
ソフトウェアの力によって  
衛星の通信に関する課題を解決する会社です。

### 投資家



**WERU**  
Investment



Sony  
Innovation  
Fund



Daiwa Energy & Infrastructure

MUFG  
Mitsubishi UFJ Capital

MUFG  
Mitsubishi UFJ Lease & Finance

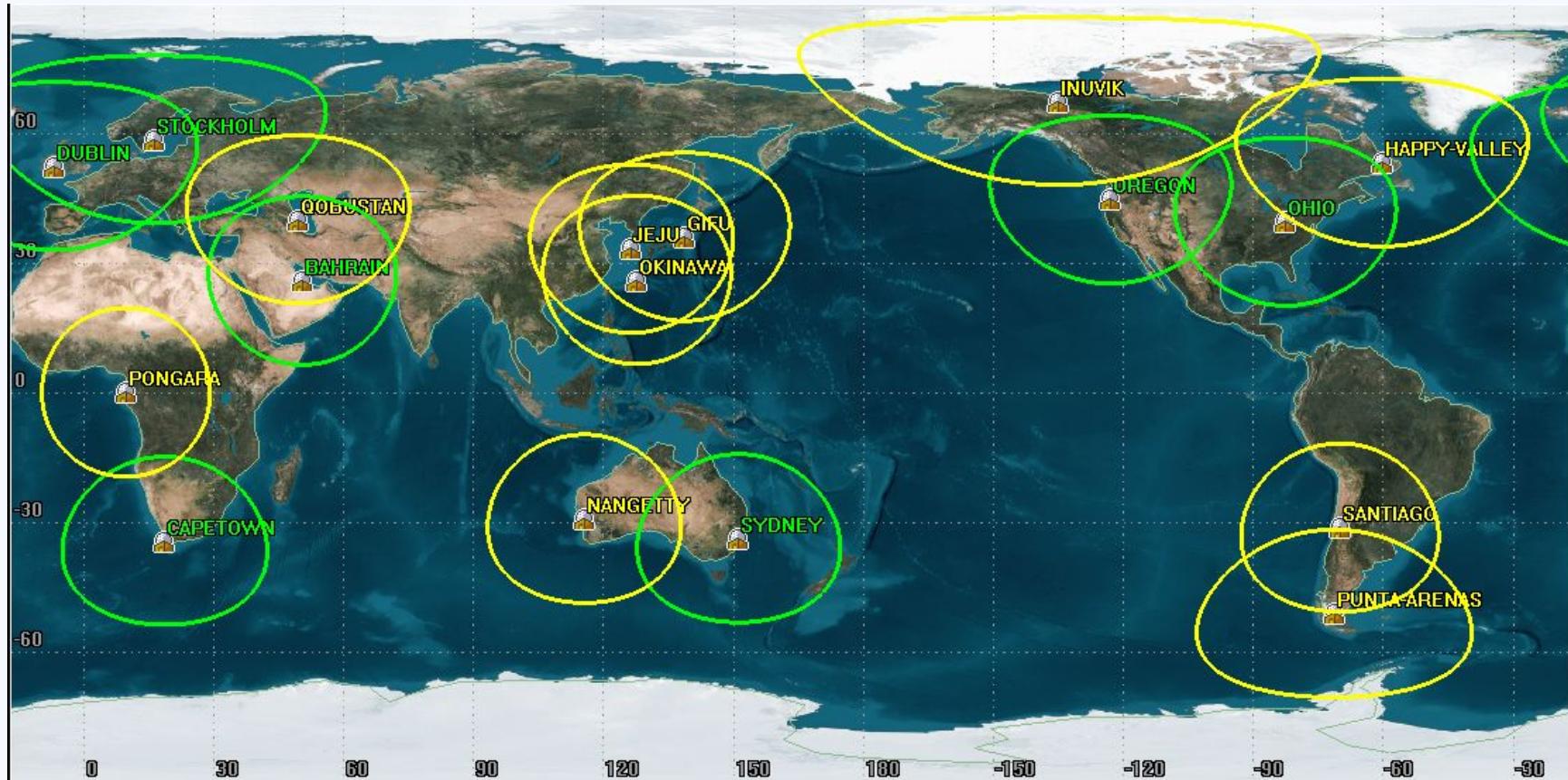
累計資金調達額

JPY 1,241,420,000 (About 11.9M USD)



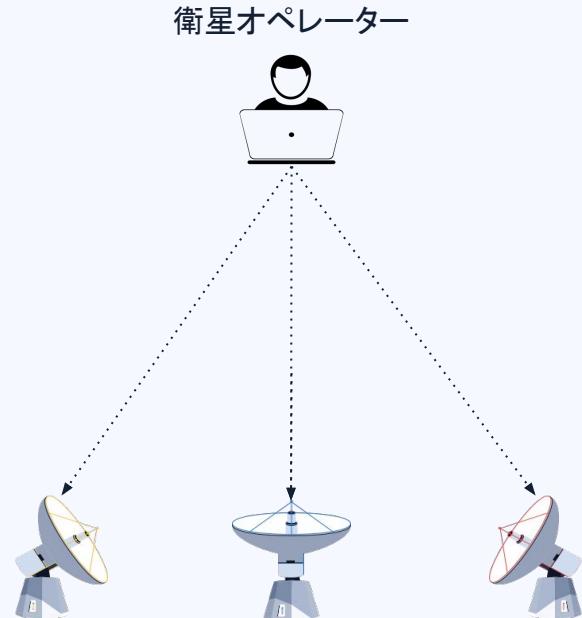
Ground Station Network

# 15 - 20 Sites?





# 衛星との通信に不可欠な**地上局の準備が煩雑**



- 衛星通信のための地上局が**標準化されていない**
- 国毎に**異なる規制**への対応や**国際周波数調整**が必要
- ミッションに**最適な場所**に**地上局がない**



## 地上局セグメントの構成要素

都度都度のシステム設計により、**互換性や拡張性がない**



**Operations:**  
Mission Control  
System

**KRATOS**  
READY FOR WHAT'S NEXT™  
EPOCH IPS®

**KUBOS**

**bright  
ascension**

**gmv INSYEN**  
TELESPAZIO  
a LEONARDO and THALES company

**SOLENIX**

**openMCT**

**Spaceit**

Satellite Operator's  
In-House Systems

X

**GS**  
**Software:**

**SAFRAN**  
AEROSPACE - DEFENCE - SECURITY

**gmv INSYEN**

**COMTECH**  
EF DATA

Customized Software

**KRATOS**  
READY FOR WHAT'S NEXT™  
CPI  
Communications & Power Industries

**Orbital Systems**

**Viasat**



**GS**  
**Hardware:**

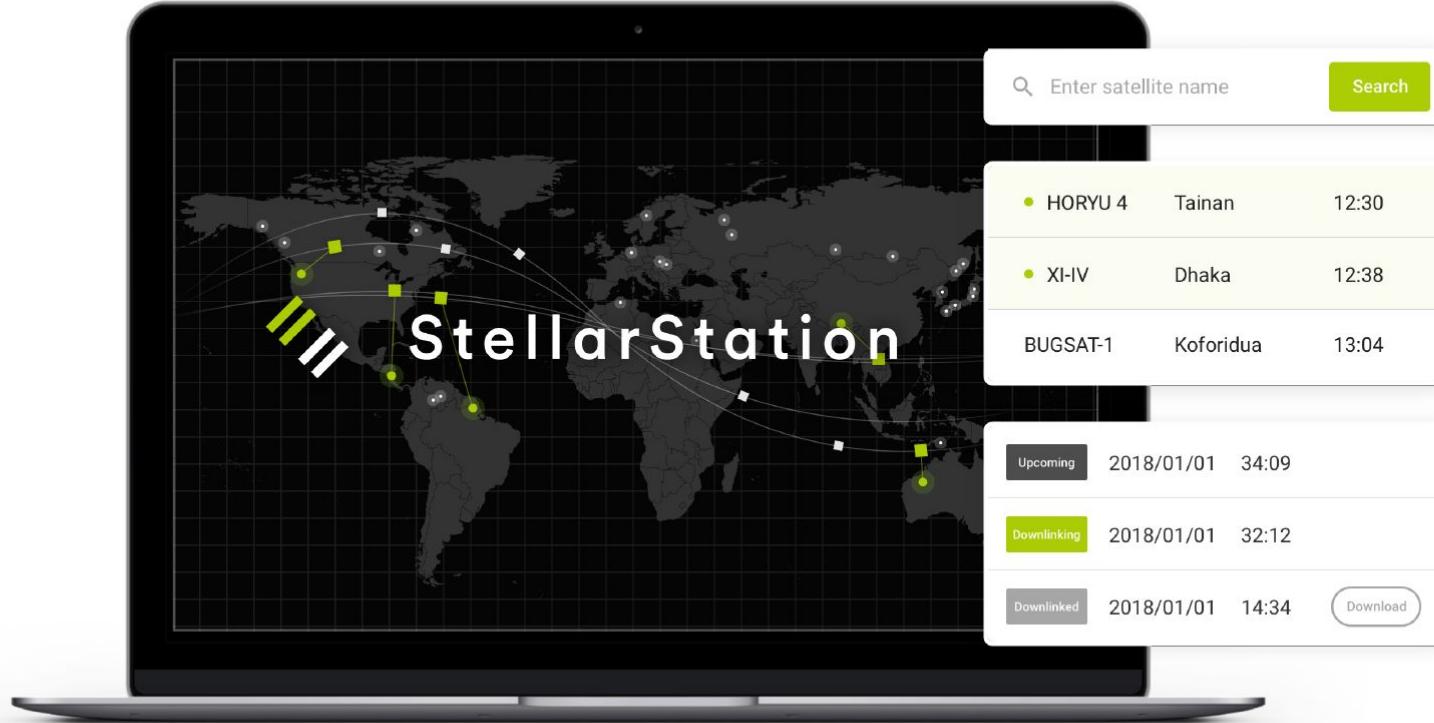
**SAFRAN**  
AEROSPACE - DEFENCE - SECURITY  
**COMTECH**  
EF DATA

**CPI**  
Communications & Power Industries  
**Orbital Systems**

**TELEDYNE**  
TECHNOLOGIES  
INCORPORATED  
**KRATOS**  
READY FOR WHAT'S NEXT™  
**RT LOGIC**  
technology that connects  
**SPACEBRIDGE**  
ALL THINGS CONNECTED  
**Newtec**

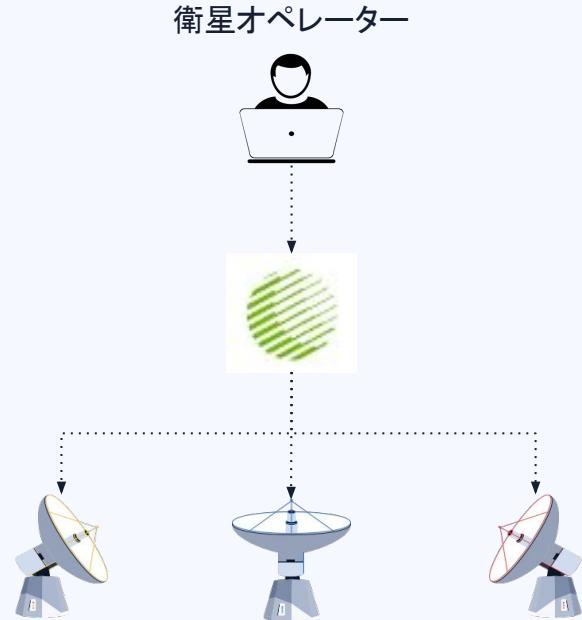
Smaller Antenna and  
Modem Vendors

X





# 地上局セグメントの**トータルサービス**を提供



- 地上局NWミドルウェア提供による**接続の簡便化**
- ライセンス取得や国際周波数調整などの**規制対応**
- 地上システムの設計や世界各国の**地上局設置サポート**



## 提供するサービスの全体像

# Ground Segment as a Service Providerとして 衛星運用に必要な地上サービスをフルサポート

### 地上局ネットワーク

- ・自社開発のミドルウェア  
= **StellarStation**
- ・クラウドベースの  
地上局プラットフォーム
  - 低コスト
  - 容易な拡張性
  - 迅速に運用開始可能
  - 新規&既存の地上局と接続可能

### Technical Services

- ・地上システム(ネットワーク)の  
設計
- ・世界各地での地上局設置サポート
- ・ライセンス取得や周波数調整などの  
規制対応
- ・運用開始までのテストを含めた  
サポート

# **StellarStation**

## **Ground Station**

### **Network**





# The following is integrated & ready to use

## Antenna System

- PASCO and Azercosmos ground stations are ready to use
- Capricorn Space and C-Core ground stations will be ready to use by the end of August 2020

## Infostellar Standard Modem

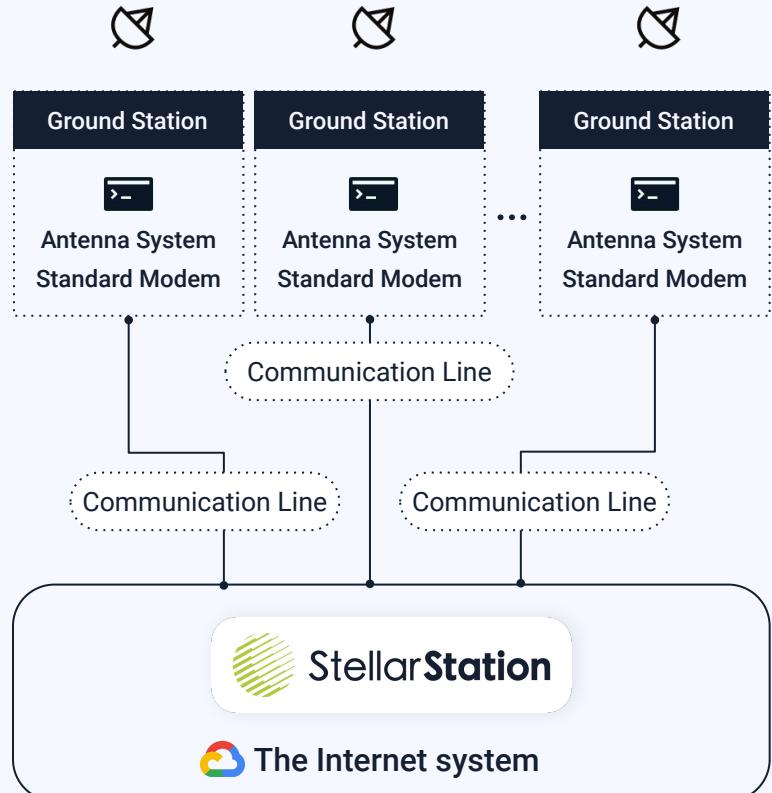
- ZODIAC cortex series modem
- Kratos modem (To be supported)

## Communication line between the ground station and StellarStation

- Network speed and security level is defined separately

## StellarStation interface

- Pass scheduling
- Data streaming/file transfer
- GS monitor & control





## Pre-integrated System

	PASCO, Okinawa (Japan)	Capricorn Space, (Australia)	Azercosmos, (Azerbaijan)	C-Core, Inuvik (Canada)	C-Core, Happy Valley Goose Bay (Canada)
Antenna System	ZODIAC, 7.3m	Comtech, 5.0m	Zodiac, 5.5m	Comtech, 3.4m	Comtech, 5.0m
Modem	ZODIAC, CORTEX CRT, HDR	Kratos, qRadio, qMR	Zodiac, CRT, HDR	-	Zodiac, Satcore
Communication line	Public, 300Mbps (TBC)	Public, 200Mbps	Public, 20Mbps	Public, 10Mbps	Public, 100Mbps



## PASCO, Okinawa, Japan



### About PASCO

PASCO is taking innovative measures toward becoming the world's top geospatial information provider. PASCO operates two 7.3m antenna with radome in the Northern and Southern parts of Japan including Telemetry, Tracking, and Command (TT&C) and direct reception for the Earth Observation satellites. Our Antenna Systems can cover the entire Japan and Far East region.

	S-band	X-band
<b>Size</b>	7.3 m dish	
<b>Rx Frequency</b>	2,200 - 2,300 MHz	7,985 - 8,500 MHz
<b>Tx Frequency</b>	2,025 - 2,120 MHz	N/A
<b>Polarisation</b>	RHCP/LHCP simultaneous	RHCP
<b>EIRP (dBW)</b>	55	N/A
<b>G/T (dB/K)</b>	18	32
<b>Modulation/ Demodulation</b>	BPSK, QPSK, OQPSK, PSK8, QAM16, PCM-PSKPM	BPSK, QPSK, OQPSK, PSK8, QAM16
<b>CCSDS Decoding</b>	CCSDS standard	CCSDS standard



## Capricorn Space, Australia



### About Capricorn Space

Capricorn Space provides Ground Segment as a Service to the satellite industry. Our goal is to provide high-quality high-availability services from our two Australian based sites: Australian Ground Network – West (near Geraldton, Western Australia) and Australian Ground Network – East (near Ouyen, Victoria). Our first site, AGN-W will be operational in August 2019 and ideally suited for servicing LEO, MEO and GEO missions. AGN-E will be operational in late 2020.

	S-band	X-band
<b>Latitude/Longitude</b>	S 29.0104 / E 115.3417	
<b>Size</b>	5.5 m dish	
<b>Rx Frequency</b>	2,200 - 2,300 MHz	8025 - 8400 MHz
<b>Tx Frequency</b>	2,025 - 2,120 MHz	N/A
<b>Polarisation</b>	RHCP/LHCP	RHCP/LHCP
<b>EIRP (dBW)</b>	54	N/A
<b>G/T (dB/K)</b>	15.5	29.5
<b>Modulation/ Demodulation</b>	BPSK, QPSK, OQPSK, PSK8, QAM16, PCM-PSKPM	<b>BPSK, QPSK, 8PSK, GMSK, 16APSK, 16QAM, 32/64APSK</b>
<b>CCSDS Decoding</b>	CCSDS standard	CCSDS standard



## About Azercosmos

Azercosmos' Ground Station (AGS) is ideally positioned at the unique location between Europe and Asia. The Station consists of a 5.5m S/X-Band antenna system and a network infrastructure that makes it compact and versatile. IP connection to 2 backbone optical lines provides network resilience and redundancy. Moreover, AGS has the ability to be agile in terms of system configuration and modulation, based on the technical requirements of the customers.

	S-band	X-band
<b>Latitude/Longitude</b>	N 40.2757 / E 49.2917	
<b>Size</b>	5.5 m dish	
<b>Rx Frequency</b>	2,200 - 2,300 MHz	7,985 - 8,500 MHz
<b>Tx Frequency</b>	2,025 - 2,120 MHz	N/A
<b>Polarisation</b>	RHCP/LHCP	RHCP/LHCP
<b>EIRP (dBW)</b>	54	N/A
<b>G/T (dB/K)</b>	15	30
<b>Modulation/ Demodulation</b>	BPSK, QPSK, OQPSK, PSK8, QAM16, PCM-PSKPM	<b>BPSK</b> , QPSK, 8PSK, GMSK, <b>16APSK</b> , 16QAM, 32/64APSK
<b>CCSDS Decoding</b>	CCSDS standard	CCSDS standard



# S/X/(Ka) bands, 8 countries, 12 Ground Stations

日本

沖縄

岐阜

北海道

カナダ

Happy Valley Goose Bay

Inuvik

アゼルバイジャン

オーストラリア

イギリス

米国

ガーナ

ニュージーランド



# Thank you!



## Contact us

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